

DEVELOPING EXCEPTIONAL RECRUITERS

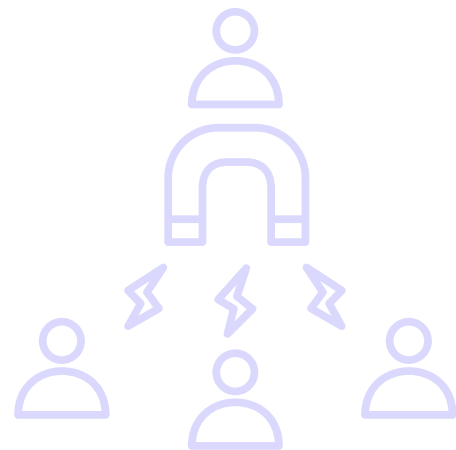
Market Mapping and Lead Generation

Hot Leads (live roles):

- Candidate screening, interviews and follow ups
- Ad chasing-Seek, LinkedIn, Indeed and other job boards

Market Mapping:

- Candidate Resumes- past/current companies
- References on Candidate Resumes
- Database Searching - Past placements, past roles, past client meetings, company lists
- LinkedIn Searching on job title and industries
- Industry Associations/Membership Bodies
- University Career Pages/Days
- Building Directories
- Drive By's (Industry specific)
- Friends and Family
- Events and networking opportunities
- News, articles, blogs



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Innovative and creative recruitment courses.

